



2018 YEAR END  
**LAGUARDIA TERMINAL B  
COMMUNITY REPORT**



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# WHO IS LAGUARDIA GATEWAY PARTNERS?

LaGuardia Gateway Partners (LGP) is the private partner of the Port Authority of New York and New Jersey selected to build and operate the new Terminal B.

In addition to managing the terminal now and leading the redevelopment, LGP will manage Terminal B through 2050, and provide the guest experience from the terminal's curbside all the way to the departure gate. We will be members of this community for many years.

## ABOUT THE PARTNERS



is a leading developer, investor, and manager of airports and terminals around the globe.



is one of the largest, most financially sound construction and development companies in the country.



is a leading global investor, developer and manager in building sustainable infrastructure to serve communities through public private partnerships.



is an investment and asset management firm and a certified minority and women owned business enterprise.

## WHAT IS A PUBLIC PRIVATE PARTNERSHIP?

A Public Private Partnership (P3) is a collaboration between a private sector entity and a governmental agency, in which private funding is leveraged to develop or manage a public asset or service. In a P3, private capital is invested, and the private entity bears the risk. As is the case with LGP, local and state taxpayers do not foot the bill or take on the financial burden or risk.

The largest public-private partnerships in the history of U.S. aviation, \$2.4 billion was raised in project bonds for Terminal B, \$1.19 billion was supplied by the Port Authority and \$200 million in equity was split between the principal shareholders of LaGuardia Gateway Partners.

The rebuilding of Terminal B is being funded using equity, debt and revenues, with no burden or risk to the taxpayer.

LGP is composed of Vantage Airport Group, Skanska, Meridiam, and JLC Infrastructure for development and equity investment. Vantage Airport Group is the developer and operator. The terminal is being built by the Skanska-Walsh design build joint venture, which includes HOK and WSP.

At LGP, our partners, combined, have worked on more than 350 aviation and transportation projects globally and domestically, including international airports in New York (JFK International), Chicago, Doha, Delhi, Los Angeles, Santiago and Nassau. LaGuardia Gateway Partners leadership is made up of a cross-section of experts in the fields of airline operation and development, design and construction, and investment.

## LAGUARDIA GATEWAY PARTNERS EXECUTIVE LEADERSHIP

**Stewart Steeves** Chief Executive Officer

**Jamie Haviaris** Chief Technical Officer

**Kenneth Schuhmacher** General Counsel, Corporate Secretary

**Frank Scremin** Chief Operating Officer

**Mike Sibilias** Chief Financial Officer

**Derek Thielmann** Project Director, Design and Construction

## LAGUARDIA GATEWAY PARTNERS BOARD OF DIRECTORS

**Frederick Burman**  
Senior Vice President  
Skanska

**George Casey**  
Chair and CEO  
Vantage Airport Group

**Scott Derby**  
Senior Investment Director  
Meridiam

**Magnus Eriksson**  
Executive Vice President  
Skanska Infrastructure Development

**Jane Garvey**  
North American Chair  
Meridiam

**Stephen Martin**  
Chief Commercial Officer  
Vantage Airport Group

# WHAT WE'RE BUILDING

LaGuardia Airport's 50+ year old Terminal B is the airport's busiest. The terminal is currently home to Air Canada, American Airlines, Southwest, and United Airlines serving 15 million of the airport's 30 million annual travelers. LGP's priority is to provide guests with an exceptional experience from the time they step onto the

curb until they board their aircraft.

The new \$5.1B Terminal B will be state-of-the-art, with open spaces, leading technology, exciting shops and restaurants and enhanced customer service. As one of the most complex airport construction projects in history, we are building in front of, behind, next to and even over the top

of the original terminal — all without impact to existing operations.

The project will include a new headhouse (the main portion of the terminal for check-in, security, commercial and bag claim), two island concourses featuring 35 gates, and a central heating and refrigeration plant.



Aircraft will taxi under the new pedestrian bridges.



## THE NEW LAGUARDIA TERMINAL B AT A GLANCE

- 1.3 million square foot terminal
- 35 gates
- Exciting new food and retail concepts
- New pedestrian bridges
- Two extra miles of taxiway space

# MINORITY & WOMEN BUSINESS ENTERPRISES (MWBE)

Diversity and inclusivity are essential to the success of this project. LGP is committed to fostering growth and independence in our communities through working with talented certified MWBE firms to help build and operate Terminal B.

Our equity partner, JLC Infrastructure, is a certified MWBE. We are proud that this investment is the first minority-owned equity position in a New York state public private partnership.



***As of February 28, 2019, LaGuardia Gateway Partners and its contractor, Skanska-Walsh Joint Venture, have committed contracts valued at \$810 million to 270 MWBE firms.***

MWBE opportunities also exist in design and construction, as well as in operations, maintenance, and professional services. Additionally, we work with ACDBE (Airport Concession Disadvantaged Business Enterprise) partners to bring the best food, shops and services to our guests.

The Terminal B redevelopment has one of the largest MWBE goals in New York State, at \$679 million in construction and design



**CSP information session for ACDBEs.**

work for certified MWBE firms.

As of February 28, 2019, LaGuardia Gateway Partners and its contractor, Skanska-Walsh Joint Venture, have committed contracts valued at \$810 million to 270 MWBE firms. Operations, maintenance, and professional service opportunities will continue to become available over the course of our 35-year lease to operate the terminal.

**Current and future opportunities can be found on our website, [www.laguardiab.com/supplier-diveristy](http://www.laguardiab.com/supplier-diveristy)**

## SUSTAINABILITY

The new Terminal B at LaGuardia features a fully sustainable design - one that will lead the way as it relates to large-scale infrastructure projects. The more than 1.3 million square feet of the new terminal is expected to achieve LEED Silver certification for sustainable design, a designation of Leadership in Energy and Environmental Design (LEED) by the U.S. Green Building Council as well as Envision certification.

LaGuardia Gateway Partners takes a collective approach to sustainability from design through to construction and operation and has formed a Sustainability Squad to plan and execute sustainability initiatives.



OUR SUSTAINABILITY EFFORTS FALL INTO THE FOLLOWING CATEGORIES:

- Energy Efficiency
- Greenhouse Gas Emission Reduction
- Water Conservation
- Waste Management
- Responsibly Sourced Material
- Climate Change and Resiliency

**For more information on our sustainability efforts, visit [www.laguardiaB.com/sustainability](http://www.laguardiaB.com/sustainability)**

# THE NEW TERMINAL B

Once complete, our new 1.3M square foot facility will include 35 gates, nearly 50 shops, restaurants and services and represents the best of New York. The Terminal B headhouse will be connected via dual pedestrian bridges to two island concourses. Passengers will walk above aircraft as they make their way to the gate, all while enjoying iconic views of the Manhattan skyline.

In addition, this island concourse and bridge design will increase the taxi-way space for aircraft.

On December 1, 2018, LGP debuted the eastern concourse, the first phase of the new Terminal B to open. The eastern concourse is 250,000 square feet and includes 18 gates. It features soaring ceilings up to 55' high and plenty of natural light. Inspired by NYC's own parks, the concourse also

features a park area with greenery and benches adjacent to a children's play area. The airport themed play area includes a 16' interactive display that allows kids of all ages to design their own aircraft on a tablet and watch it come to life on the digital wall as it takes off from LGA's runway. Other amenities include ample gate seating with charging stations throughout and thoughtfully designed restrooms.

***“Showcasing MiQ products at District Market...will give visitors the chance to purchase truly unique items representing the best that Queens has to offer.”***

***— Michael Gillen,  
Director, MiQ  
Program, QEDC***



***Top left:*** District Market offers items 'Made in Queens.'

***Top right:*** The new children's play area.

***Bottom:*** The new concourse features ample seating and natural light.

The concourse's new food and retail options have been carefully selected to offer passengers a sense of New York throughout the concourse. Food selections include Shake Shack, Irving Farm Coffee Roasters — a fixture on New York's coffee scene — and Harlem based La Chula Bar and Taqueria. Shops range from FAO Schwarz to McNally Jackson Books — an independent bookstore

at the epicenter of Manhattan's literary culture — and District Market, which offers curated gifts from 'Made in Queens (MiQ)' through a partnership with the Queens Economic Development Corporation. "Showcasing MiQ products at District Market is an opportunity for local manufacturers to bring their product to national markets. It will also give visitors the chance to purchase truly

unique items representing the best that Queens has to offer," said Michael Gillen, Director, MiQ Program, QEDC.

We are building Terminal B not just to replace what was there, but to move the airport experience into the future by using the latest technology, offering the most convenient and enjoyable amenities, and harnessing the creative and dynamic spirit of New York.

**TRAVELERS WILL HAVE AN ARRAY OF OPTIONS FOR DINING, ENTERTAINMENT AND RELAXATION, INCLUDING:**

- Lounges, lively bars, quiet corners, shops and children's play areas.
- Soaring ceilings and plenty of natural light.
- Nearly 50 new shops, restaurants and other services.
- A New York sense of place through local food and shops, artwork, architectural details and even pocket parks.
- Pedestrian bridges that spans over taxiing aircraft with a dramatic view of the Manhattan skyline.
- Attention to the smallest detail, from extra-wide bathroom stalls to plenty of power outlets for charging electronic devices.

**FAO Schwarz is one of the new shops and restaurants in the newly opened concourse.**



# CHANGES FROM DAY ONE

As we build the new terminal, we are also focused on improving the guest experience in the existing terminal. To start, we have invested more than \$5M for much needed maintenance in the current terminal, including fixing leaky roofs, replacing the HVAC system, painting walls, improving lighting and replacing carpeting.

We are also using the terminal as an incubator to test ideas and concepts that enhance our guest experience that will be considered for implementation in the new terminal.

## JABRRRBOX

Terminal B is the first terminal in the world to install Jabrrrbox, technology-equipped work private spaces. These units are wi-fi enabled and ideal for conference calls.



## THERAPY DOGS

Through a partnership with the non-profit Bideawee, we bring in therapy dogs during peak travel periods to help relieve any stress our guests may be feeling. Our Terminal B Comfort Crew — as the dogs are known — even have their own trading cards.



Ginger, one of the dedicated members of the Terminal B Comfort Crew.

## CAMERA TECHNOLOGY

Through the use of camera technology, we provide real-time estimates of wait times at security screening lanes as well as the taxi stand. Monitors prominently placed near each location display the wait time for all guests to see.



## FOOD COURT SEATING

We've replaced the dated furniture in the Center Food Court with new tables, chairs and stools, which we are considering for the new terminal. We even encouraged our guests to vote for their favorite chair on Twitter to help us review which will be best for the new terminal.

## MOVING FORWARD

Part of our effort to make the travel experience more convenient, less stressful and easier to navigate, these technological upgrades and new guest-focused amenities provide a significantly higher level of comfort and service for our guests. Together, they help further our goal of bringing the terminal into the 21st century and beyond.

## LOCAL HIRES!

In 2018, our concession partners — working through LaGuardia Redevelopment and the Council of Airport Opportunity, hired almost 400 people, the majority of them from Queens, to work here in Terminal B. These positions ranged from cashiers to managers to bartenders. You'll notice some friendly Queens hospitality the next time you pass through Terminal B!

And there is more hiring to come as we prepare to open the additional phases of the new Terminal B.

## INTERN AND EARN PROGRAM



LGP is proud to partner with the NYC Youth and Community Development Program on their Intern and Earn Program. Intern and Earn provides internships to young adults ages 16-25 who are at risk — neither in school nor employed — to help them earn valuable work experience.

Every three months, LGP welcomes a new group of Intern and Earn interns to the Guest Experience team at Terminal B. These young adults apply through partner community organizations including Catholic Charities of Brooklyn and Queens, Greater Ridgewood Youth Council, Opportunities for a Better Tomorrow, and the Research Foundation of CUNY/LaGuardia Community College. At the conclusion of their 14-week program, interns graduate with valuable work experience to start their resume. We are proud to say that several interns have found full-time positions with us at LaGuardia Gateway Partners!

## MEET THE TEAM

We're proud to introduce you to a few of our team members:



### JOSE CUEVAS

#### MANAGER, COMMERCIAL OPERATIONS

College: Queens College/CUNY;  
York College/CUNY;  
LaGuardia Community College/CUNY

Lives in: Rosedale, Queens

"Being part of the team that is transforming part of NY has been an extraordinary experience.

LGP has the feel of a small company, even as we are handling a massive project. In my role as the Manager for Commercial Operations, I am involved with and execute various initiatives that create a substantial impact in the existing and new terminal. Every day is challenging, different, and fun!"



### LACYROSE DICKINSON

#### OPERATIONS OFFICER

College: Vaughn College of Aeronautics and Technology

Lives in: Astoria, Queens

"The magnitude of planning and innovation that goes into building, designing, and funding a historic project like the one taking place at Terminal B is quite remarkable.

As a proud member of the Operations Department at LaGuardia Gateway Partners, I play an integral communications role as part of the front-line team."



### FAISAL MIRZA

#### MANAGER, GUEST EXPERIENCE

College: SUNY Empire State College

Lives in: Hicksville, New York

"We are presented many opportunities in our lives to make a change for the better, working for LGP gives me an opportunity to change LaGuardia Airport and New York for generations."

# SOCIAL RESPONSIBILITY

## COMMUNITY PARTNERS

Our focus is on STEM (science, technology, engineering & math) education, sustainability, and initiatives that provide vital services to the Queens community. LGP has provided support to more than 40 nonprofit organizations across NYC. Some examples include:

### STEM

Vaughn College, Cradle of Aviation

### SUSTAINABILITY

Rockaway Waterfront Alliance  
Coastal Clean-Up Day, Port Authority of New York and New Jersey and the NYC Parks Department Earth Day Clean-Up

### QUEENS SERVICES

Queens Library, LaGuardia Kiwanis International, Queens Boy Scouts of America, Elmcor, HANAC, United Community Civic Association, East Elmhurst-Corona Civic Association, Flushing Meadows Corona Park Alliance, Queens Economic Development Corporation, Urban Upbound, Queens Council on the Arts, Queens Chamber of Commerce, NAACP Corona - East Elmhurst, LaGuardia Community College, Queens ASDO, Variety Boys and Girls Club of Queens, Learning Tree Multi-Cultural School, Council of Airport Opportunity, Queens Community House

### TERMINAL B 2018 HOLIDAY PERFORMANCES

Each year, LGP hosts holiday performances in the center food court of Terminal B featuring schools from the surrounding community, including PS 329, 149, 230, 228, 127, 69, and the Learning Tree.



LaGuardia Airport Kiwanis Club Kids Day is a unique annual event that invites the community airside for an up close look at the airport operations.



Queens Library registration drive at LGA Terminal B, promoting their “Fly into Literacy” campaign. The campaign promotes literacy through free access to traditional books and ebooks.

## VARIETY BOYS AND GIRLS CLUB OF QUEENS & ELMJACK LITTLE LEAGUE FIELDS

Our construction partner, Skanska-Walsh, is an active member of the community. Most notably, Skanska-Walsh provided support for the new Maker Space at the Variety Boys and Girls Club of Queens where the company's design and construction team teaches local middle schoolers 3D design. Skanska-Walsh also provided a \$1.8M investment in the Elmjack Little League Fields located in East Elmhurst.



## MWBE OUTREACH

LGP participates in regular MWBE outreach events to promote upcoming opportunities on the project. Pictured below is the 2018 MWBE Forum in Albany.



## SENATOR PERALTA BACK TO SCHOOL GIVEAWAY

In 2018, LGP supported New York State Senator's annual Back to School giveaway that provided community children in need with more than 3,000 backpacks and school supplies.



## COMMUNITY SERVICE

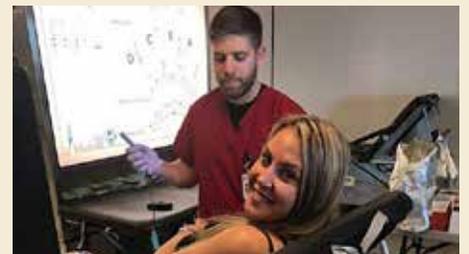
### EARTH DAY



LGP worked with the Port Authority of New York and New Jersey, New York City Parks Department, and terminal partners: Hudson Group, Au Bon Pain, Five Guys and Auntie Anne's to beautify local parks in East Elmhurst, Corona and Astoria.

### AMERICAN RED CROSS BLOOD DRIVE

LGP supported the American Red Cross at a Terminal B blood drive with our partners, Skanska-Walsh Joint Venture.



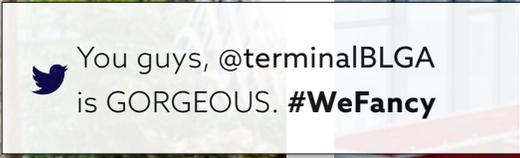
### ANNUAL BEACH CLEAN UP

LGP, in partnership with the Rockaway Waterfront Alliance, turned out to clean up Rockaway Beach, Queens.



# WHAT OUR GUESTS ARE SAYING

Guests traveling through our new eastern concourse share their thoughts on Twitter:



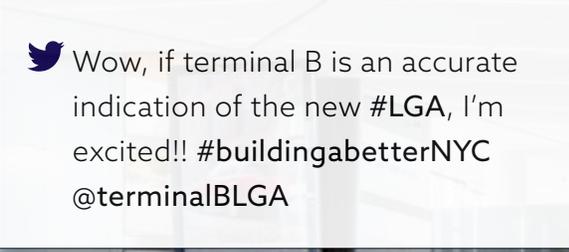
 You guys, @terminalBLGA is GORGEOUS. #WeFancy



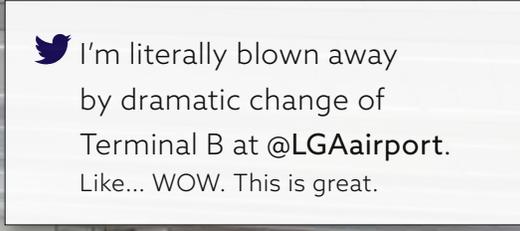
 Inside the new @LGAairport @terminalBLGA. It's....beautiful.



 WOW!! The new gates at #LGA Terminal B are AMAZING!! I can get used to this – love seeing the outcome of the construction at @terminalBLGA!!



 Wow, if terminal B is an accurate indication of the new #LGA, I'm excited!! #buildingabetterNYC @terminalBLGA



 I'm literally blown away by dramatic change of Terminal B at @LGAairport. Like... WOW. This is great.



 Excited for the future of @LGAairport because @terminalBLGA is amazing. The ease, comfort, food, and wait. #nyclife



**LaGuardia**  
GATEWAY PARTNERS

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